

2020 RIG and OG by operating segment

2020 Three-month sales overview by operating segment

	Total Group	Zone AMS	Zone EMENA	Zone AOA	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	4.7%	7.9%	8.2%	-4.6%	2.7%	18.7%	6.8%
Pricing	-0.4%	-0.5%	-1.1%	0.0%	1.1%	-0.2%	-2.7%
Organic growth	4.3%	7.4%	7.1%	-4.6%	3.8%	18.5%	4.1%

2020 Half-year sales overview by operating segment

	Total Group	Zone AMS	Zone EMENA	Zone AOA	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	2.6%	5.1%	2.8%	-2.7%	2.4%	13.8%	-21.9%
Pricing	0.2%	0.2%	-0.4%	0.5%	1.1%	-0.4%	-1.3%
Organic growth	2.8%	5.3%	2.4%	-2.2%	3.5%	13.4%	-23.2%

2020 Nine-month sales overview by operating segment

	Total Group	Zone AMS	Zone EMENA	Zone AOA	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	3.3%	4.7%	3.3%	-0.2%	4.4%	13.5%	-25.0%
Pricing	0.2%	0.4%	-0.4%	0.2%	1.3%	-0.2%	-2.8%
Organic growth	3.5%	5.1%	2.9%	0.0%	5.7%	13.3%	-27.8%

2020 Full-year sales overview by operating segment

	Total Group	Zone AMS	Zone EMENA	Zone AOA	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	3.2%	4.1%	3.3%	0.0%	5.7%	12.6%	-23.9%
Pricing	0.4%	0.7%	-0.4%	0.5%	1.3%	-0.4%	-2.4%
Organic growth	3.6%	4.8%	2.9%	0.5%	7.0%	12.2%	-26.3%

2020 figures restated following Nestlé Health Science and Nespresso disclosed as reportable segments from 2021 onwards (previously combined and presented in Other businesses).